



Accounts Receivable Wind Down Where No A/R Is Left Behind

First Coast Billing Group is a multi-specialty medical billing company specializing in winding down aged Accounts Receivable (A/R). Whether you are a third-party billing partner or a healthcare provider, First Coast Billing Company prioritizes old accounts receivable resulting in unexpected income. Our custom architected and designed in-house proprietary software sets us apart as industry leaders and is dedicated to exceptional AR wind-down services. We help answer the question, "What can I do with my old A/R?" Our solution for healthcare providers can start as early as the first day after service but typically starts 60-120 days after the date of service concludes with the final adjudication of your claim. We act as your full service billing solution for this population of accounts. We partner with medical billing companies to focus on legacy wind-down A/R projects with a straightforward, compassionate process to save time and generate revenue.

Core Service Benefits: AR Wind Down

- **Keep Your Hard-Earned Revenue** - With our dedicated A/R wind-down service, you can maximize reimbursement on inactive accounts before, during, and after transitioning billing solutions. We help ensure your older A/R gets the expertise it deserves.
- **Recover More on Abandoned Accounts** - Our sole focus is revitalizing aged accounts receivable that other companies missed. We breathe new life into old A/R, turning yesterday's charges into today's payments.
- **The AR Specialists** - With decades of experience, we are experts in optimizing reimbursement on inactive, legacy accounts. Trust us to keep your older A/R productive.
- **Seamless Billing Transitions** - We provide a beneficial partnership during billing transitions, ensuring no A/R falls through the cracks. Our A/R solution does not interfere but enhances existing billing service relationships.
- **Proprietary Software, Proven Results** - Our in-house software is meticulously designed to deliver exceptional wind-down services. We have a proven track record of recovering \$1M to over \$20M in aged balances.

Your Leadership Team



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Medical billing expert since 1983



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Accounts Receivable Wind Down What You Need To Know

We understand old AR requires expertise and attention to detail. Our focus on aging accounts means maximized reimbursement for our clients. We specialize in reviving old and neglected AR that is no longer your top priority. These older accounts still hold value - let us help you maximize their full financial potential.



Full Account Transparency: You'll have complete access to all your accounts so you can monitor progress and access data at any time.



Monthly Collection Updates: We'll provide weekly reports on collection activities, so you stay informed on the status of your accounts.



Initial Inventory Summary: We start by assessing your full inventory of accounts and providing a detailed summary with estimated value.



Flat Rate Data Housing: We can store data for the required 7 years under a flat rate contract while still providing statement, claim, and call services.



Custom Monthly Reporting: Our standard and customizable reports provide insights into your account inventory allowing you to make informed strategic decisions.



On Call Expertise: Our team is available outside of scheduled calls to answer any questions or address any concerns around your accounts.



Auditing Assistance: We can help gather and prepare any data needed to assist with audits for your accounts.

Timeline



Pre-Conversion

(First 30 days)

- Contract signed
- Discovery document completed
- Finalize file from old billing company

Conversion

(1 week)

- Import and normalize data
- Cross-reference codes
- Categorize accounts
- Accounts go live
- Back posting
- Create special projects
- Send initial claims

Startup

(1-2 weeks)

Active Billing

(1 year)

- Regular billing activities:
 - ▶ Send claims
 - ▶ Work rejects and denials
 - ▶ Send patient statements
 - ▶ Work appeals
 - ▶ Answer calls and requests
 - ▶ Handle attorney requests
 - ▶ Provide access to real-time data
 - ▶ Available for audits
- Decision to house or return data
- If return: Discuss delivery format and execute plan
- If house: Continue online access to all your accounts for the required 7 years from last DOS, helping patients and attorneys with payments and questions, being available in case of an audit

Final Step

(7 years from last date of service)

Full-Service Billing Company

- File insurance
- Send patient statements
- Take patient phone calls
- Work denials and rejects
- Post payments
- File appeals
- Process attorney requests
- Send to collections
- Work credit balances

